

February 28, 2023

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, California 93009

Subject: Approval of, and Authorization for the Health Care Agency Director or Designee to Sign, an Agreement for Vascular Surgery Medical Director and Attending Physicians, Vascular Surgery Services with Coastal Vascular Center, P.C., in a Maximum Amount of \$454,600 for Fiscal Year 2023-2024 and A Maximum Amount of \$453,500 for Fiscal Year 2024-2025 for Up to One Fiscal Year Thereafter.

Recommendation:

1. That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, the agreement for Vascular Surgery Medical Director and Attending Physicians, Vascular Surgery Services with Coastal Vascular Center, P.C., in a maximum amount of \$454,600 for fiscal year 2023-2024 and a maximum amount of \$453,500 for fiscal year 2024-2025 for up to one fiscal year thereafter.

Fiscal Impact:

Mandatory: No
Source of Funding: VCMC Operating Revenues/Collections
Funding Match Required: None
Impact on Other Departments: N/A
Summary of Annual Revenues and Costs under this agreement.

	<u>FY 2022-23</u>	<u>FY 2023-24</u>
REVENUE:	\$0	\$454,600
DIRECT COSTS:	\$0	\$454,600
INDIRECT COSTS:	Minor	Minor
Net revenue <cost>	\$0	\$0

Current FY 2022-23 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$597,277,305	\$627,489,238	\$620,091,297	\$7,397,941
Revenue	\$597,588,755	\$604,063,467	\$612,518,590	\$8,455,123
Operational Income/(Loss)	\$311,450	(\$23,425,771)	(\$7,572,707)	\$15,853,064

*The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

Table 1 below summarizes the net financial impacts of the VCMC contract:

Provider	Eff. Date	Current Contract Annual Maximum	Proposed Contract Annual Maximum	FY 22-23 Inc/<Decr>	FY 23-24 Inc/<Decr>
Coastal Vascular Center, P.C.	07/01/23	\$325,750	\$454,600	\$0	\$128,850
Total				\$0	\$128,850

Discussion:

The proposed agreement before your Board is for Coastal Vascular Center, P.C., a California Professional Corporation formed by Kevin Major, M.D. and Gregory Albaugh, D.O. Drs. Major and Albaugh have been providing on-call vascular surgery services at Ventura County Medical Center (VCMC) since 2012. Their current contract has a final expiration on June 30, 2023. The agreement present before your Board replaces the expiring agreement increasing the call compensation to \$800 to adjust to fair market value and add a new compensation for In-Person consultation for a rate of \$300. The cost of this agreement will be included in the proposed VCMC budget for Fiscal Year 2023-24.

With your Board's approval, the agreement with Coastal Vascular Center, P.C., subject to all necessary budgetary approvals by your Board, shall remain in effect through June 30, 2024. Then, unless a party gives notice of its intent not to renew at least 90 days prior to the renewal date, and subject to the receipt of all necessary budgetary approvals by your Board, the agreement shall then be extended for up to two additional periods of one year each.

This letter has been reviewed by County Counsel, the Auditor-Controller's Office, and the County Executive Office. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.



JOHN FANKHAUSER, M.D.
Chief Executive Officer, County Hospitals



BARRY ZIMMERMAN
Health Care Agency Director

Attachment:

Exhibit 1 – Agreement with Coastal Vascular Center, P.C. for Vascular Surgery Medical Director and Attending Physicians, Vascular Surgery Services.